



2013

Illinois Correctional Industries
Annual Report

accountable to the
citizens of Illinois

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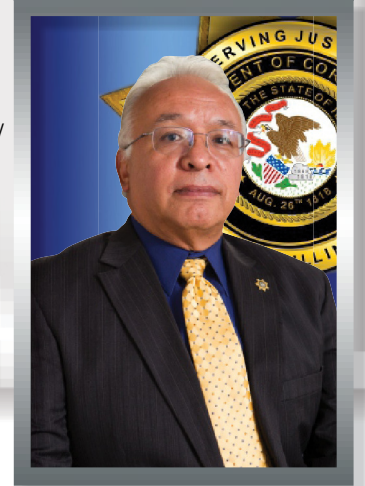
Message from the Director

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One of the major objectives of Illinois Department of Corrections and Illinois Correctional Industries is the successful reentry of offenders and the reduction of recidivism. During my 40 years in corrections, I have never been prouder of any group of people, including staff and offenders. The virtue of hard work is also present through work programs offered by ICI. Offenders are given the opportunity to improve their skills, develop a work ethic and gain valuable work experience that can help them become successful citizens upon release.



ICI does not directly receive funding through General Revenue Fund (GRF); it is allowed a Spending Authority to support its operations. As a matter of fact, millions of ICI dollars cost-saving initiatives and increased sales were returned to the General Revenue Fund in past years. In essence, not only are ICI programs self-sufficient, they also provide the offender population with a way to actually "give back" to the tax payers of Illinois.

It is the aim of Illinois Correctional Industries to focus on offender rehabilitation. One way ICI reaches this goal is to hire as many offender workers as possible that qualify for the Earned Good Conduct Credit. The EGCC program awards participants with credit towards their sentence for everyday they match good work with good behavior. ICI offender workers have reduced their sentences by approximately 32 years, resulting in incarceration cost savings in the Department of Corrections of approximately \$187,200.00 this fiscal year.

This Department's executive staff and I marvel at the important combination of achievements we recognize by Illinois Correctional Industries, for it is not easy to put financial success together with true personal development and growth. ICI accomplishes that by also promoting responsibility, leadership and human relations with fellow workers. It is our hope to assure offender workers are returned to society with an improved focus on working for a living, greater self-esteem and added motivation to succeed in life.

ICI is committed to being accountable to the citizens of Illinois, to incarcerated individuals and customers. Through the support of Governor Pat Quinn and the Illinois General Assembly, ICI continues to earn its reputation for innovative prison work programs. Their support is sincerely appreciated and allows ICI to move forward with programs that increase the success of offender reentry, reduces recidivism and benefits the citizens of Illinois.

S.A. Godinez

Director

Illinois Department of Corrections

A handwritten signature in black ink, reading "S.A. Godinez". The signature is stylized with a large, flowing "G" and "S".

Message from the CEO

Fiscal Year 2013 found ICI at a crossroads. The closure of the women's correctional center at Dwight along with the re-designation of the Logan and Lincoln Correctional Centers interrupted production and forced us to reorganize operations.

- The loss of garment production at Dwight and re-upholstery at Logan challenged the staff to reconfigure Lincoln's equipment and roles. Sewing operations at Dwight and Lincoln have been distributed among Menard, Decatur, Danville and Centralia and re-upholstering has been moved to Graham Correctional Center.
- These major changes became opportunities for growth. Some of the fastest growth in FY13 occurred within our recycling industries, most notably with the women's facility at Logan Correctional Center. With the addition of two balers and a repurposed storage building Logan has become the central hub for our statewide recycling efforts.
- Modernization and retooling began in earnest at Danville Correctional Center, where we added banner printing and vehicle decaling for the Illinois Department of Corrections and Illinois State Police.
- I am particularly proud to announce that FY13 saw a 36% increase from FY12 on Earned Good Conduct Credit days, saving Illinois tax payers an estimated \$187,200.00.



As we continue to seek ways to upgrade and enhance services provided to our customers, we also look for opportunities to improve our job training opportunities for our offenders. In FY14, we expect to add new certifications in conjunction with DOC's vocational programs, as well as strengthening our relationship with parole services to better document our offenders' employment status after release.

Our success in FY13 indicates what we can achieve in the future. It would be easy for us to rest on our laurels and allow the forward momentum to slow, but that is contrary to our purpose. Expanding offerings for our customers builds valuable opportunities for our offenders and improves our business program which will build a better Illinois.

Jen Aholt

Chief Executive Officer
Illinois Correctional Industries

A handwritten signature in black ink, appearing to read "Jen Aholt".

Mission Statement

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Our Vision

To operate respected Correctional Industry programs, accountable to the citizens of Illinois and beneficial to incarcerated individuals and customers.

Our Strategies

We achieve our vision by:

- Directing our future growth in areas where we display maximum strength and ability.
- Continuously improving offender worker skills through education and knowledge.
- Avoiding participation in areas where we cannot make worthy and unique contributions.
- Ensuring total quality is the ICI way of doing business.
- Making a fair profit on current operations to meet our obligations, sustain our growth and reach our goals.

Our Values

Customers: We listen to our customers and improve our products to meet their needs.

People: We recognize the personal work of employees.

Offenders: We recognize the educational and social benefits of providing offenders with job opportunities comparable to those available in the private sector and helping inmates become productive citizens upon release.

Taxpayers: We are prudent and effective in the use of the resources entrusted to us.

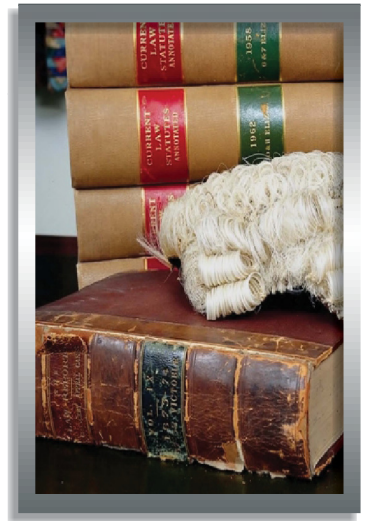
Citizenship: We maintain good citizenship as a company by holding ourselves to the highest standards of ethical conduct and environmental responsibility.

Corrections: We improve the security of facilities by keeping offenders constructively occupied in meaningful work assignments.

Report to the General Assembly

Illinois Compiled Statutes 730 ILCS 5 Unified Code of Corrections Section 3-12-11

(730 ILCS 5/3-12-11) (from Ch. 38, par. 1003-12-11)



Sec. 3-12-11. Report to the General Assembly. By November 1st of each year, the Department shall furnish to the General Assembly a report with respect to the following factors for the preceding fiscal year:

- (a) A balance sheet;
- (b) A financial statement, including profit or loss figures;
- (c) The number and location of industries;
- (d) The quantity of each good produced;
- (e) The cost of materials and labor;
- (f) Sales and actual receipts, by purchaser and in total;
- (g) The average length of time between the receipt of orders and delivery;
- (h) The average length of time between delivery and receipt of payment;
- (i) The number of residents employed in each facility and industry, the number of vacancies occurring throughout the year, whether or not they have been subsequently filled, and the reasons for such vacancies; and
- (j) Beginning on November 1, 1981, recidivism and employment statistics on former resident employees.

Appropriations for FY 13

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Appropriation Passed by General Assembly FY 13

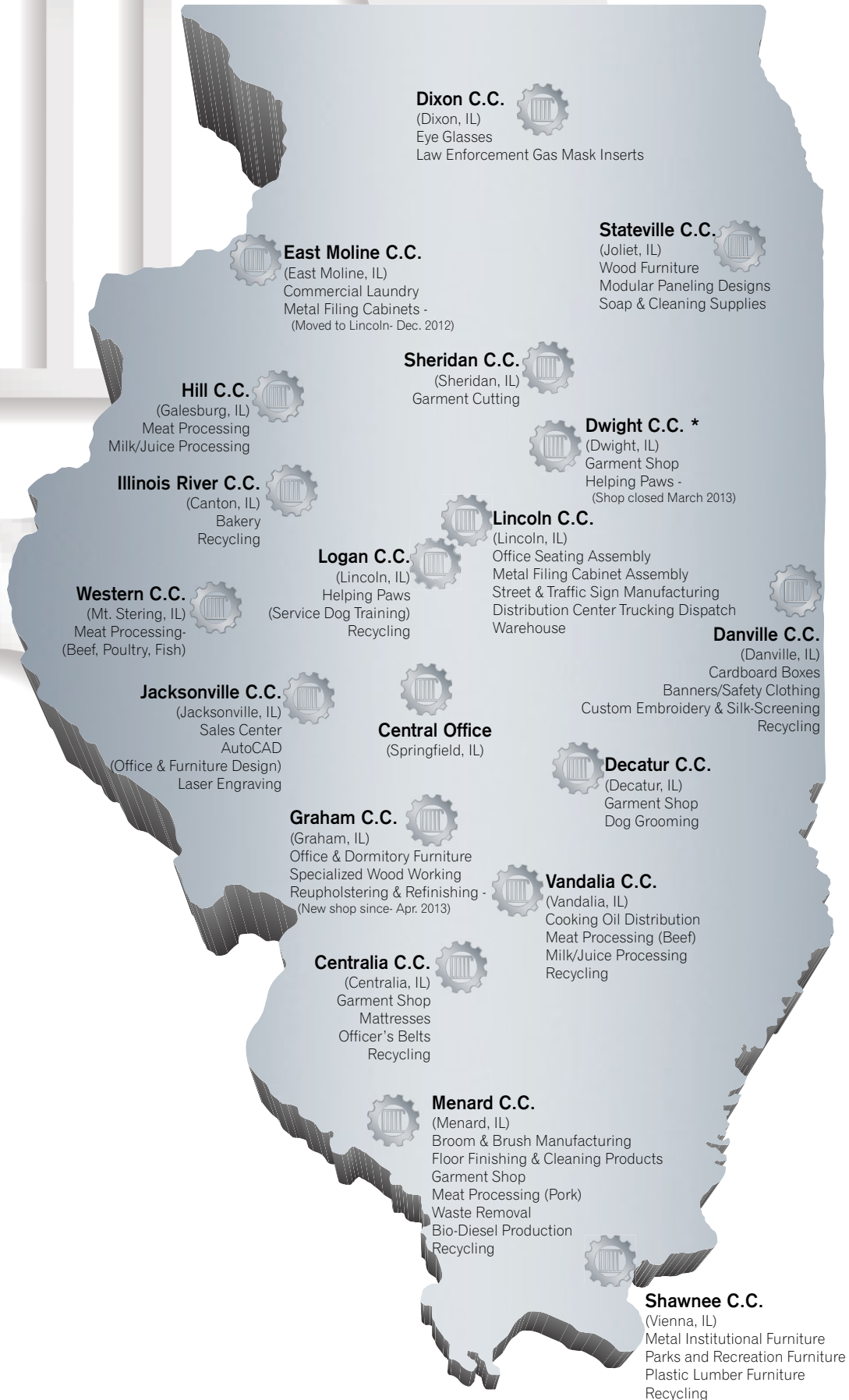
The following named amounts, or so much thereof as may be necessary, respectively, are appropriated to the Department of Corrections from the Working Capital Revolving Fund.



ILLINOIS CORRECTIONAL INDUSTRIES

For Personal Services.....	\$11,131,600.00
For Student, Member and Inmate Compensation.....	\$2,077,400.00
For State Contributions to State Employees' Retirement System.....	\$4,228,600.00
For State Contributions to Social Security.....	\$866,500.00
For Group Insurance.....	\$3,335,000.00
For Contractual Services.....	\$3,498,900.00
For Travel.....	\$99,900.00
For Commodities.....	\$25,610,000.00
For Printing.....	\$9,400.00
For Equipment.....	\$1,834,000.00
For Telecommunications Services.....	\$64,400.00
For Operation of Auto Equipment.....	\$1,011,400.00
For Repairs, Maintenance and Other Capital Improvements.....	\$147,000.00
For Refunds.....	\$7,400.00
Total.....	\$53,921,500.00

Shop Locations



Earned Good Conduct Credit

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Every offender worker receiving EGCC enters into a 90-day contract identifying goals of training, work production and behavior expectations they must meet in order to earn the reward time. ICI has awarded 32 years of good time which equates to a fiscal saving to the Department of Corrections, but also a valuable training opportunity to a person entering society for an increased and expedited chance of starting a lasting career.

Earned Time Across Correctional Industries

Institution	# of 90-Day Contracts Requested	# of EGCC Days Awarded
Centralia	31	1249
Danville	4	124
Decatur	31	1348
Dixon	2	68
Dwight*	4	132
East Moline	15	668
Graham	2	90
Hill	20	840
Illinois River	19	834
Jacksonville	2	60
Lincoln	9	242
Logan*	6	237
Menard	43	1854
Shawnee	1	44
Sheridan	13	536
Stateville	-	-
Vandalia	56	2173
Western	30	1201
Total	288	11,700

* Indicates shops closed midway through FY13. Represents best data available.

Recidivism

A report conducted by the University of Washington found that 50% of offenders were unemployed prior to incarceration. Nationwide studies indicate that offenders who participate in work programs are less likely to recidivate. With acquired job experience gained through Correctional Industries, released offenders have a greater chance of being gainfully employed and succeeding after release. Note: Due to the database issues that have not been resolved since the violator-at-the-door policies were implemented in 2005 recidivism numbers are not available.

ICI Offender Assignments

Illinois Correctional Industries strives to provide as many offender training opportunities as possible. There are times when ICI and the facility administration faces the challenge of finding enough offender that meet the hiring criteria to fill every position available. We do not want to compete with other educational and vocational programs and have changed our preference criteria to encourage program completion prior to ICI entry.

Offender Positions Available	Average Available	Average Working
Centralia Administration	5	5
Centralia Mattress	12	9
Centralia Recycling	12	11
Centralia Sewing	15	11
Danville Administration	1	1
Danville Boxes	9	9
Danville Silkscreen/Embroidery	30	27
Decatur Administration	1	1
Decatur Sewing	38	36
Decatur Dog Grooming (Grooming Resumed 07/24/12)	5	5
Dixon Administration	5	5
Dixon Optical	95	95
Dwight Administration*	3	1
Dwight Sewing*	50	21
Dwight - Logan Helping Paws	12	12
East Moline Administration	4	4
East Moline Laundry	40	40
East Moline Metal Furniture	5	5
Graham Administration	3	2
Graham Furniture	34	27
Graham Vehicle Repair/State Garage	8	6
Hill Administration	2	2
Hill Meat Processing	32	29
Hill Milk/Juice Processing	35	35
Illinois River Administration	20	17
Illinois River Bakery	125	102
Jacksonville Sales Center	7	7
Jacksonville Engraving/Auto CAD	3	3
Lincoln Sewing Administration*	2	2
Lincoln Sewing*	14	14
Lincoln Furniture Administration	2	2
Lincoln Furniture	8	7
Lincoln Sign Shop	7	6
Lincoln Warehouse Administration	1	1
Lincoln Warehouse Central Distribution	5	4
Logan Administration	3	2
Logan Furniture/Refinishing*	18	9
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ICI Offender Assignments

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Offender Positions Available

	Average Available	Average Working
Menard Administration	6	5
Menard Broom & Wax	15	15
Menard Knit	63	63
Menard Farm Meat Processing	15	7
Menard Farm Waste Removal/Recycling	29	13
Shawnee Administration	3	3
Shawnee Metal Furniture	16	16
Shawnee Recycling	4	4
Sheridan Garment Cutting	18	18
Stateville Administration	4	4
Stateville Furniture	10	10
Stateville Soap	7	7
Vandalia Administration	5	2
Vandalia Meat Processing	30	27
Vandalia Milk/Oil Processing	30	20
Vandalia Recycling	8	8
Western Illinois Administration	5	5
Western Illinois Food Processing	105	76
Total	1044	878



Recycling Service Report

Shop

Product

Units

Centralia

Cardboard	110,356	lbs.
Tin Cans	36,660	lbs.
Wood Pallets	409	each
Plastic	21,719	lbs.
Magazines	8,456	lbs.
Newspapers	3,637	lbs.

Danville

Cardboard	110,540	lbs.
Tin Cans	27,400	lbs.
Wood Pallets	400	each
Plastic	1,940	lbs.

IL River

Cardboard	255,100	lbs.
Wood Pallets	2,212	each
Plastic	21,125	lbs.
Metal Barrels	2,257	each

Menard

Cardboard	901,926	lbs.
Tin Cans	274,200	lbs.
Plastic	221,136	lbs.
Waste Vegetable Oil	15,403	gal.
Rain Barrels	208	each
Other	677,577	lbs.

Vandalia

Cardboard	161,500	lbs.
Tin Cans	85,150	lbs.
Plastic	14,400	lbs.

Shawnee

Cardboard	231,589	lbs.
Tin Cans	99,958	lbs.
Wood Pallets	1,959	each
Plastic	16,354	lbs.
Paper	28,779	lbs.
Other	15,726	lbs.



Production

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Centralia

Garment

Officer Belt	738	each
Duster	385	each
Jumpsuit	3,572	each
Men's Pajamas	937	each
Women's Pajamas	2,729	each
Offender Blue Pants	1,000	each
Men's Blue Twill Lined Coat	1,224	each
Coveralls	40	each
Boxer Shorts	17,416	dozen

Mattress

Cotton Mattress	1,758	each
Foam Mattress	57	each
Non-Woven Poly Fiber Mattress	5,504	each
Innerspring Mattress	276	each
Laundry Bags-Duck Material	124	each
Mattress Cover	1,285	each
Pillow	5,150	each
Apron	250	each
Shower Curtain	396	each

Danville

Box Factory

Boxes	427,855	each
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Silk Screen & Embroidery

Embroidery Items	6,856	each
Silk Screened Items	29,020	each
Sewing/Sportswear	787	each
K/C Apron	2,185	each
Safety Wear	1,612	each
CPR Pouch	2,960	each
Banners	849	each

Decatur

Garment

Men's Black Pants	60	each
DJJ Staff Uniform Pants	608	each
Twill Duck Coat	15	each
Safety Clothing	845	each
Staff Coveralls	2	each
Black Windbreakers	1,969	each
Blue Offender Coats	7,050	each
Burgundy Offender Coats	728	each
Burgundy Offender Hoods	550	each
Red Offender Insul. Coveralls	95	each
Yellow Offender Coats	100	each
Polo Shirts	1,424	each
Brown Twill Pants	9	each
Tan Twill Uniform Shirts	90	each
Tan Twill Uniform-Work Pants	12	each
White Dietary Ofr. Shirts	50	each

Dixon

Optical

Eyeglasses	327,851	each
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Dwight*

Garment

Brown/Tan Work Pants	18	each
Dietary Pants	6	each
Offender Blue Pants	11,895	each
Offender Blue Pants with Stripe	1,000	each
Blue Chambray Shirt-S/S	7,755	each
Blue Chambray Shirt-S/S with Yoke	72	each
Duster	50	each
Jumpsuit	441	each
Women's Pajamas	50	each
Pillowcases	32	each
Men's Blue Twill Lined Coat	4,023	each
Women's Burgundy Twill Lined Coat	874	each
Polo Shirt-Short Sleeve	208	each
Polo Shirt-Long Sleeve	296	each

East Moline

Laundry

Laundry	1,632,609	lbs.
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Metal Furniture

File Cabinets- Moved Oper. to Lincoln Dec. 2012	24	each
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Graham

Furniture

Oak Bed (77" or 80" frame)	6	each
Oak Wardrobe	12	each
Oak Dresser	7	each
Oak Night Stand	7	each
Student Desk	1	each
Hillsboro 2-Seat Settee (frame only)	2	each
Hillsboro 3-Seat Settee (frame only)	38	each
Hillsboro Seat Cushion Frame	221	each
Hillsboro Back Cushion Frame	161	each
Lexington Desk	37	each
Lexington Lateral File	25	each
Lexington Bookcase	28	each
Lexington Keyboard Tray	4	each
Jamestown Desk	52	each
Jamestown Credenza	4	each
Mission Style	58	each
Styline Chairs	11	each
Jamestown Lateral File	3	each
Jamestown Conference Table	4	each
Jamestown Round Table	2	each
Jamestown Video Display Tables	1	each
Custom Furniture	476	each
Engraved State Seal	44	each

Production

Hill

Meat Processing

Beef	301,991	lbs.
Turkey	1,969,290	lbs.
Veggie Burger	29,320	lbs.

Milk/Juice Processing

Skim Milk- 8 oz. carton	21,737,700	cases
Skim Milk- bulk bag	158	gallons
100% Juice- 8 oz. carton	1,302,750	cases
100% Juice- 4 oz. carton	16,096,350	cases
100% Juice- 6 oz. carton	1,065,600	cases

Illinois River

Bakery

Bread	165,836	racks
Buns	108,696	racks
Bagels	664	racks
Assorted Muffins	1,847	racks
Rolls	64,489	racks
Bread Crumbs	316	racks
Biscuits	7,789	racks
Donuts	15,261	racks
Pancakes/Waffles	48,156	racks
Cookies	30,107	racks
Sweet Goods	19,739	racks
Sheet Cakes	2,171	racks
Pies	2,976	racks
Offender Commissary Items	78,866	pieces

Jacksonville

Engraving

Plaques	43	each
Nameplates/Signage	83	each

Lincoln

Distribution Center

Items Shipped	450,921
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Chairs

Chairs	1,191	each
Reupholstered Chairs- Cushions	373	each
File Cabinet- Open Operation Dec 2012	62	each

Sign Shop

Signs	7	each
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Garment*

Women's Pullovers	550	each
Pullover Dietary	108	each
Women's Pants (Navy, Yellow)	338	each
Women's Pants Dietary	62	each
Men's S/S Blue Chambray Shirt	1,677	each
Polo Shirt S/S	40	each
Polo Shirt L/S	2	each

Logan

Helping Paws

Dogs Trained	12
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Furniture/Refinishing*

Refinished Items	226	each
Reupholstered Items	190	each

Menard

Broom, Wax & Soap

Brooms	1,091	each
Broom Heads	2,548	each
Buffing Pads (Red)	1,575	each
Polishing Pads (White)	4,290	each
Scrubbing Pads (Blue)	125	each
Stripping Pads (Black)	3,895	each
Burnishing Pads (Natural)	2,810	each
Buffing Pads (Peach)	15	each
Brushes	1,852	each
PET Empty Spray Bottle	2,134	each
Squeegee	143	each
Scrub Pads 5x7	38,694	each
Floor Duster Block	130	each
Grime Buster	2,228	gallon
Citral Green	21,834	gallon
Stripper	7,072	gallon
ARC Cleaner	2,532	gallon
Sealer	4,272	gallon
Ultra Floor Finish	540	gallon
Ultra Spray Buff	2	gallon
Ecco Floor Restorer	3,394	gallon
Liquid Laundry Detergent	17,312	gallon
"Envirosafe" Multi Cleaner	2,767	gallon
"Envirosafe" Floor Finish	328	gallon
Hand Sanitizer, non alcohol	568	gallon
Hand Sanitizer, alcohol	40	gallon
Neutral Floor Cleaner	5,219	gallon
Dish Wash Detergent	8,081	gallon

Garment

Sweatshirts	12,825	each
Hooded Sweatshirts	7,293	each
Sweatpants	22,596	each
T-shirts	102,468	each
Rope Mop	395	each
Floor Duster Refill	150	each
Laundry Bag, Mesh	14,088	each
Gym Shorts	112,318	each
Terry Towel	104,952	each
Terry Washcloth	89,712	each
Knit Cap	8,864	each
Jail Pants	5,371	each
Jail Shirts	141	each
Jail Jumpsuit	383	each
Socks	196,922	each
Terry Bib	2,016	each
Pillow Case	13,368	each
Sheets	29,628	each
Offender Blue Pants	23,275	each
Offender Blue Shirts	26,786	each
Dietary pullover	303	each
Dietary topper	127	each
Women's Blue Pants	2,531	each
New Offender Blue Pants	1,560	each
Ammo Bags	20	each

Menard- cont.

Meat Processing

Pork Produced	880,138	lbs.
Turkey/Chicken Products Produced	165,267	lbs.

Waste Removal

Waste Removal	4,087,272	lbs.
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Shawnee

Metal Furniture

Barbeque Grills	21	each
Dumpsters	19	each
Beds	80	each
Benches	31	each
Fire Lockers	80	each
Ladders	16	each
Trap House Doors	40	each
Radio Consoles	6,825	each
Shelves	65	each
Bread Dolly	250	each
Table Frames	25	each
Tables	31	each
Graham Hardware Set	725	each
Trash Cans	23	each
Track Sled	2	each
Umbrella Stand	1	each
Canine Enclosure	6	each
Custom Signs	4	each
Custom Door	1	each
Pergola	1	each
Firewood Rack	1	each
Hand Rails	1	each
Bumpers	4	each
Mobile Diagnostic cart	1	each
Stateville Legs	102	each
Knife for Life Boxes	30	each
Banner Stand	3	each
Sign Frames	27	each
CSI Storage Boxes	42	each
Backboards	11	each
Safety Barrier	1	each
Van Screens	55	each
Face Plates	50	each

Sheridan

Garments Cutting

Garments Cut	124,723	each
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Stateville

Furniture

Desks	7	each
Mobile Filing System	2	each
Tables	55	each
Stacking Chairs	292	each
Office Systems	15	each

Stateville- cont.

Soap

Laundry Builder- 50 lb.	270	each
Laundry Detergent- 400 lb.	12	each
Laundry Detergent- 50 lb.	4	each
Industrial Liquid Cleaner- 4 gal.	2,814	each
Tru Klenz Scouring Powder	623	each
Liquid Glass Cleaner- 4 gal.	1,209	each
Quatshield- 4 gal.	1,344	each
Germiquat- 4 gal.	1,180	each
Green Bar Deodorant Soap 3.5 oz.	1,558	each
White Bar Soap 3.5 oz.	1,300	each
White Bar Soap 1 oz.	3,300	each
Aloe Wash- 4 gal.	726	each
Clean and Fresh Shampoo- 8 oz.	330	each
Gentle Scrub- 4 gal.	772	each
Germiquat- 55 gal.	24	each
Industrial Liquid Cleaner-55 gal.	123	each

Vandalia

Meat Processing

Ground Beef Patty	266,120	lbs.
Turkey/Chicken Salami	132,928	lbs.
Ground Turkey Bulk	815,000	lbs.
Turkey/Bologna	195,911	lbs.

Milk/Juice Processing

Skim Milk- bulk bag	64,533	gallons
5% Juice- bulk bag	2,430	gallons

Vegetable Oil Processing

Vegetable Oil	29,282	gallons
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Spice Processing

Spices	78,861	lbs.
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Western Illinois

Food Processing

Beef	590,675	lbs.
Chicken	2,402,199	lbs.
Fish	380,145	lbs.
Turkey	554,193	lbs.

Fiscal Year 2013: Sales and Cash Receipts by Customer Type

	Corrections	Mental Health	Transportation	Other State Agencies	Local Government	Colleges & Universities	Not-for-Profit	Other	Total Sales
Central Office	25	\$	-	\$	\$	160	\$	6,086	\$
Central Office	-	-	-	-	-	-	-	-	-
Centralia	462,263	43,410	-	12,711	1,117	-	-	637,459	\$
Centralia	379,849	1,100	-	21,862	-	-	-	2,236	\$
Centralia	-	-	-	-	-	-	-	1,309	\$
Danville	48,070	3,827	7,205	174,073	655	-	-	11,061	\$
Danville	59,994	-	33,972	51,091	3,762	3,011	596	50	\$
Danville	-	-	-	-	-	-	-	30,603	\$
Decatur	96,186	1,549	10,794	22,942	764	-	-	7,915	\$
Dixon	30	2,221	-	9,054,268	38,346	-	32,913	14,585	\$
Dwight	565,582	-	-	11,673	-	-	-	316,471	\$
East Moline	23,622	127,993	-	111,508	-	168	401,227	-	\$
East Moline	-	-	-	30,520	-	-	-	477	\$
Graham	15,205	35,127	-	241,917	21,830	60,715	5,183	14,214	\$
Graham	-	-	-	37,265	-	-	-	-	\$
Hill	3,250,725	127,051	-	70,350	-	-	-	-	\$
Hill	6,094,046	376,667	-	303,854	-	-	-	-	\$
Illinois River	5,383,926	446,499	-	231,392	1,024	95	70	25,226	\$
Illinois River	-	-	-	-	-	-	-	1,031	\$
Jacksonville	903	-	-	321	425	70	-	277	\$
Lincoln	14,383	16,466	49,494	211,643	11,582	2,700	11,270	4,343	\$
Lincoln	-	-	-	-	88	-	-	71	\$
Lincoln	560	-	-	1,113	-	-	-	-	\$
Lincoln	2,646,376	26,555	4,747	148,379	6,554	749	1,927	2,153	\$
Lincoln	146,118	150	-	10,000	-	-	-	-	\$
Logan	532	4,470	-	-	-	6,992	2,705	-	\$
Logan	3,530	-	-	-	-	-	-	-	\$
Menard	518,363	40,528	2,122	55,677	4,114	1,058	1,923	1,054	\$
Menard	1,718,541	85,525	125	137,584	1,098	59	226	83	\$
Menard	1,733,867	26,739	-	37,014	-	-	-	4,794	\$
Menard	209,510	12,415	1,040	6,385	3,625	-	-	31,816	\$
Shawnee	51,676	712	1,100	56,963	49,355	120	-	27,289	\$
Shawnee	-	-	-	-	-	-	-	1,134	\$
Sheridan	43,984	-	-	-	-	-	-	-	\$
Stateville	-	444	-	95,012	-	-	-	-	\$
Stateville	473,251	81,963	285	41,117	956	45	644	-	\$
Vandalia	1,657,703	13,145	-	33,597	-	-	-	-	\$
Vandalia	2,856,984	10,143	-	38,881	-	-	4,273	-	\$
Vandalia	3,073	-	-	-	-	-	-	-	\$
Western	6,385,532	69,058	-	117,334	-	-	-	-	\$
Totals	\$ 34,844,409	\$ 1,553,757	\$ 110,884	\$ 11,393,355	\$ 145,455	\$ 81,868	\$ 488,286	\$ 1,135,651	\$ 49,753,665

Cash Receipts by Customer Type	\$ 26,789,685	\$ 1,684,918	\$ 131,839	\$ 10,808,244	\$ 117,956	\$ 275,595	\$ 515,546	\$ 1,170,371	\$ 41,494,154
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Sales by Customer Type

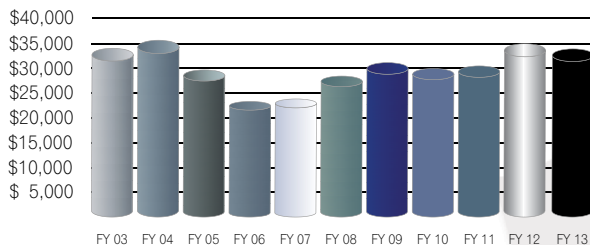
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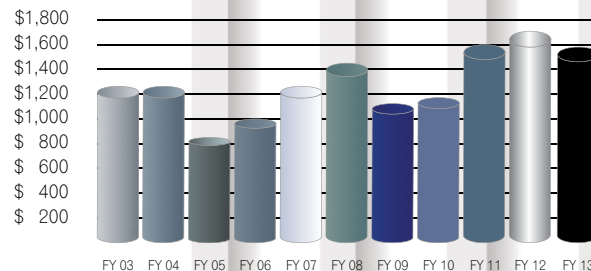
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(in thousands)

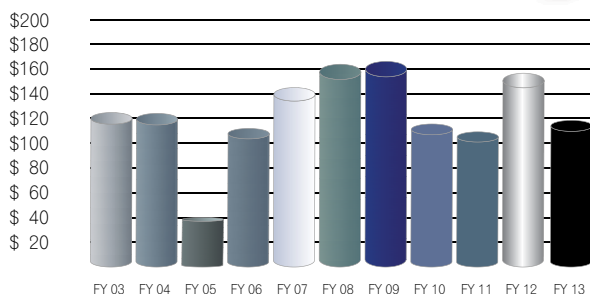
Corrections



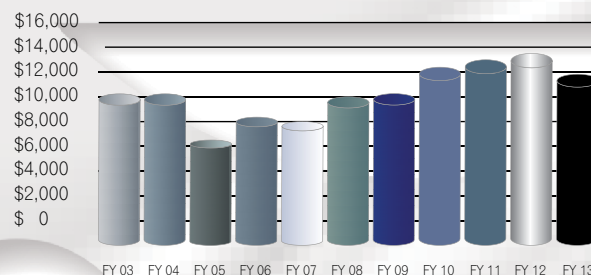
Human Services



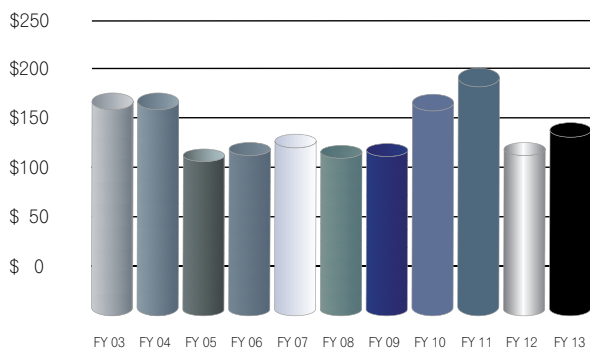
Transportation



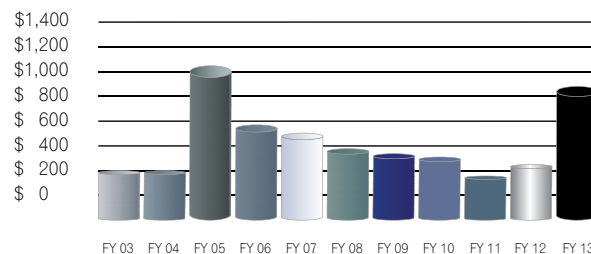
Other State Agencies



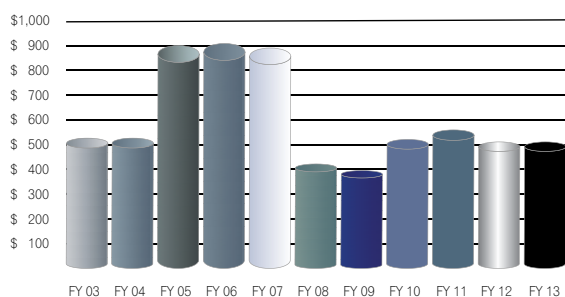
Local Government



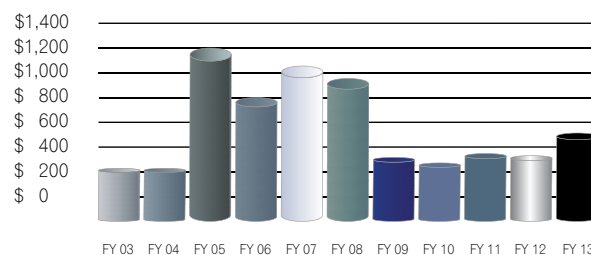
Colleges & Universities



Not For Profit Organizations



Other Customers



This section illustrates a 10 year history of the total purchasing patterns of ICI customers.
Each cylinder chart represents a specific customer type.

Sales

Fiscal Year 2013 Finished Goods and Services

	Sales	Production Costs	Average Delivery Time		Sales	Production Costs	Average Delivery Time
Bakery				Meat/Food Processing			
222 Illinois River	\$ 6,088,232	3,567,461	See Note 2	572 Hill	3,448,126	1,856,249	See Note 2
Boxes				477 Menard	1,802,414	990,998	See Note 2
553 Danville	234,476	80,263	15 Days	524 Vandalia	2,910,281	1,335,582	See Note 2
Broom, Wax and Soap				582 Western	6,571,924	4,804,807	See Note 2
464 Menard	624,839	401,389	30 Days	Metal Furniture			
Canine Programs				545 East Moline*	30,520	24,586	30-45 Days
444 Logan Helping Paws	3,530	14,227	N/A	592 Shawnee	187,215	73,128	30-45 Days
254 Decatur	-	1,825	N/A	Milk/Juice Processing			
Central Distribution				573 Hill	6,774,567	4,413,470	See Note 2
273 Lincoln Trucking	2,837,440	1,646	Daily	523 Vandalia	1,704,445	1,571,897	See Note 2
272 Lincoln Warehouse	1,673	3,926	N/A	Optical			
Furniture				562 Dixon	9,444,249	2,200,544	7-10 Days
233 Lincoln	321,881	304,744	30-45 Days	Modular Furniture Installation			
432 Graham	394,191	108,110	30-45 Days	105 Central Office Services	33,180	884	N/A
512 Stateville	95,456	75,783	30-45 Days	Sign Shop			
Furniture Refinishing/Reupholstering				234 Lincoln	159	3,270	30-45 Days
482 Logan*	14,699	2,580	30-45 Days	Silkscreening & Embroidery			
Garment				554 Danville	207,762	98,711	30-45 Days
429 Centralia	404,120	183,533	30-45 Days	Soap			
253 Decatur	146,820	159,451	30-45 Days	513 Stateville	598,261	508,770	30-45 Days
443 Dwight*	577,255	332,334	30-45 Days	Vehicle			
342 Lincoln*	156,268	89,530	30-45 Days	433 Graham	37,265	8,125	N/A
504 Sheridan (all intershop sales)	43,984	58,979	N/A	Waste Removal/Recycling			
Knit				479 Menard	264,791	(72,710)	Daily
465 Menard	1,943,241	1,382,819	30-45 Days	228 Illinois River	1,031	(1,031)	Daily
Laundry				428 Centralia	11,061	3,585	Daily
542 East Moline	664,995	10,737	1 Day	448 Logan	-	397	Daily
Marketing				528 Vandalia	3,073	63	Daily
323 Jacksonville Engraving	1,996	820	5 Days	558 Danville	7,915	(8,380)	Daily
Mattress				598 Shawnee	1,134	(10,324)	Daily
427 Centralia	521,737	348,086	30-45 Days				

Note 1: The Production Costs column includes the costs of materials and inmate labor associated with the sales.

Note 2: Customers order food and beverage products on a quarterly basis. All deliveries from the food and beverage shops are made within that quarter.

Note 3: N/A= Not applicable - shop does not provide deliveries.

Statement of Net Position

June 30, 2013
(expressed in thousands)

Correctional Industries Working Capital Revolving Fund

Assets

Current Assets

Cash	\$	1,204
Receivables		
Due from federal government		23
Due from local government		64
Others, net		710
Due from other funds		14,043
Due from component units		6
Inventories		6,775
Prepaid expenses		33
Total current assets		22,858

Noncurrent Assets

Capital Assets— net		1,925
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Total Assets

\$	24,783
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Liabilities and Net Position

Current Liabilities

Accounts payable and accrued expenses	\$	3,919
Due to federal government		72
Due to local government		43
Due to other funds		2,217
Due to component units		3
Leases payable		11
Compensated absences		248
Total current liabilities		6,513

Noncurrent Liabilities

Leases payable		31
Compensated absences		1,096
Total noncurrent liabilities		1,127

Total liabilities

	7,640
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Net Position

Net investment in capital assets		1,883
Unrestricted		15,260

Total net position

	17,143
--	--------

Total Liabilities and Net Position

\$	24,783
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Statement of Revenues, Expenses, and Changes in Net Position

For the Year Ended June 30, 2013
(expressed in thousands)

Correctional Industries **Working Capital Revolving Fund**

Operating Revenues

Charges for sales and services

\$ 49,095

Total operating revenues

49,095

Operating Expenses

Cost of sales and services

24,931

Selling, general and administrative expenses

23,264

Depreciation

467

Other expenses

1,626

Total operating expenses

50,288

Operating Income (loss)

(1,193)

Nonoperating Revenues

Other revenues

770

Total nonoperating revenues

770

Nonoperating Expenses

Interest expense

26

Total nonoperating expenses

26

Income (loss) Before Transfers

(449)

Transfers in from other funds

-

Transfers out to other funds

(471)

Increase (decrease) in net position

(920)

Net position, beginning of year

18,063

Net position, end of year

\$ 17,143

Statement of Cash Flows

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For the Year Ended June 30, 2013
(expressed in thousands)

Correctional Industries Working Capital Revolving Fund

Cash Flows From Operating Activities

Cash received from sales and services	\$ 1,696
Cash received from transactions with other funds	41,441
Payments to suppliers for goods and services	(34,326)
Payments to employees for services	(11,842)
Cash receipts from other operating activities	637
Net cash provided (used) by operating activities	<u>(2,394)</u>

Cash Flows From Noncapital Financing Activities

Transfers-out to other funds	(668)
Prompt pay interest	(8)
Net cash provided (used) by noncapital financing activities	<u>(676)</u>

Cash Flows From Capital and Related Financing Activities

Acquisition of capital assets	(200)
Payments on capital debt	(14)
Interest paid on capital debt	(7)
Net cash provided (used) for capital and related financing activities	<u>(221)</u>

Net increase (decrease) in cash	(3,291)
Cash, beginning of year	<u>4,495</u>

Cash, end of year	<u>\$ 1,204</u>
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Reconciliation of Operating Income (Loss) to Net Cash

Provided (Used) by Operating Activities

Operating income (loss)	\$ (1,193)
Adjustments to reconcile operating income to net cash provided by operating activities:	
Depreciation	467
Provision for uncollectible accounts	1,626
Cash receipts from other nonoperating income	637
Changes in assets and liabilities:	
Accounts receivable	23
Due from intergovernmental receivables	(36)
Due from other funds	(6,226)
Due from component units	141
Inventories	22
Prepaid expenses	10
Accounts payable and accrued expenses	1,412
Intergovernmental payables	77
Due to other funds	463
Due to component units	2
Other liabilities	181
Total adjustments	<u>(1,201)</u>

Net Cash Provided (Used) by Operating Activities	<u>\$ (2,394)</u>
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Statement of Operations with Eliminations

For the Year Ended June 30, 2013
(expressed in thousands)

Correctional Industries Working Capital Revolving Fund

	Total	Intershop Eliminations	Adjusted
Operating Revenues			
Charges for sales and services	\$ 50,330	\$ 1,235	\$ 49,095
Total operating revenues	<u>50,330</u>	<u>1,235</u>	<u>49,095</u>
Operating Expenses			
Cost of sales and services	26,166	1,235	24,931
Selling, general and administrative expenses	23,264	-	23,264
Depreciation	467	-	467
Other expenses	1,626	-	1,626
Total operating expenses	<u>51,523</u>	<u>1,235</u>	<u>50,288</u>
Operating Income (loss)	<u>(1,193)</u>	<u>-</u>	<u>(1,193)</u>
Nonoperating Revenues			
Other revenues	770	-	770
Total nonoperating revenues	<u>770</u>	<u>-</u>	<u>770</u>
Nonoperating Expenses			
Interest expense	26	-	26
Total nonoperating expenses	<u>26</u>	<u>-</u>	<u>26</u>
Income (loss) before transfers	(449)		(449)
Transfers in from other funds	-	-	-
Transfers out to other funds	<u>(471)</u>	<u>-</u>	<u>(471)</u>
Increase (decrease) in net position	(920)	-	(920)
Net position, beginning of year	<u>18,063</u>	<u>-</u>	<u>18,063</u>
Net position, end of year	<u>\$ 17,143</u>	<u>\$ -</u>	<u>\$ 17,143</u>

Management Staff

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Pat Quinn
Governor
State of Illinois

S.A. Godinez
Director
Illinois Department of Corrections

Gladys C. Taylor
Assistant Director
Illinois Department of Corrections

Jen Aholt
Chief Executive Officer
Illinois Correctional Industries

Rich Mautino
Assistant Chief Financial Officer
Illinois Correctional Industries

Gary Mendenhall
Food & Beverage Manager
Illinois Correctional Industries

Mike McFadden
Garment Manager
Illinois Correctional Industries

Caroline Petefish
Service Manager
Illinois Correctional Industries

Jared Brunk
Chief Fiscal Officer
Illinois Correctional Industries

Neil Rossi
Senior Marketing Manager
Illinois Correctional Industries

Vacant
Manufacturing Manager
Illinois Correctional Industries

Illinois Correctional Industries



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